



# No-nonsense Security for Devs

# Challenges

# Security tools often overload you with irrelevant alerts and have confusing pricing models

Developers are under serious pressure as security breaches keep rising, costing companies millions (the average breach costing \$4.45 million!). Compliance standards like SOC2, HIPAA, and ISO 27001 are now a must, especially for software dealing with sensitive data (like HealthTech or FinTech). This often means developers are expected to double as security experts, spending tons of time wrestling with complex, outdated tools that throw endless, irrelevant alerts at them. They're looking for a simpler, developer-friendly way to handle security so they can get back to building great features without getting buried in compliance tasks and false positives.

# Aikido Security

# One central system that shows you what matters and how to fix it – from code to CI to cloud

Aikido Security, the developer-first software security app, combines best-in-class open source software with custom rules & features into an intuitive dashboard with all your security findings – from code to cloud. The 10-in-one platform consolidates multiple aspects of application security into a single tool – providing greater control, significantly reducing false positives in security checks. Aikido Security provides an instant overview of a company's code & cloud security issues whilst quickly triaging & fixing high risk vulnerabilities. Because Aikido is an all-in-one solution, it's able to provide complete application vulnerability scanning coverage, helping development teams to easily monitor pressing vulnerabilities, only notifying users if the threat is necessary to look into.

## **Benefits**

Aikido Security's 10-in-1 platform combines best-in-class open source software with custom rules & features into a single dashboard with all your security findings – from code to CI to cloud.



### Best-in-class noise reduction

We've been there, sifting through hundreds of security alerts, only a few that matter. After a while you ignore them, let them stack up, creating additional risk. We'll take the sifting off your hands, only notifying you when you need to take action.



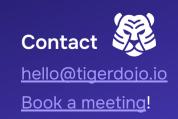
## Security orchestration made easy

From CSPM through SCA, DAST, SAST, and more – we take care of all the acronyms in a single solution, so you don't have to worry about scattered tools.



## We work where you work

We're embedded throughout your development lifecycle. Connect your task management, messaging tool, compliance suite & CI to track & solve issues in the tools you already use.



# Tiger Dojo can help you gain:

- **Accelerated Time-to-Value** for your AppSec investments through expert-led onboarding and implementation.
- Increased Developer Adoption of security tools with minimal friction, leading to stronger software and fewer vulnerabilities.
- Ongoing Enablement and Support, ensuring your team stays ahead of threats and security remains part of your development DNA.
- **Strategic Insight and Planning** to align your security posture with business goals and industry best practices.

## Real Problems. Real Solutions. Real Results.

Free hands-on training here <a href="https://waza.tigerdojo.io">https://waza.tigerdojo.io</a>

## Challenges

Q: Why is application security still such a challenge for small and mid-sized businesses?

**A:** Many smaller organizations lack the resources or in-house expertise to build robust AppSec programs. Tools can be complex to implement, and without proper guidance, they go underutilized. Developers are often left unsupported when it comes to secure coding practices, leading to increased risk and technical debt.

## Solution

Q: What kind of support does Tiger Dojo provide?

A: Tiger Dojo offers personalized onboarding, security architecture reviews, secure development training, and ongoing coaching. We also help you establish AppSec best practices and policies that scale as your business grows.

### Results

Q: What kind of outcomes can we expect from this partnership?

A: Companies that combine the right tools with strategic consulting see up to 80% faster adoption<sup>1</sup>, 61% reduction in high-severity vulnerabilities<sup>2</sup>, and 70% decrease in tool shelfware<sup>3</sup> when tools are implemented with a structured onboarding and enablement plan.

<sup>1</sup>Forrester, *Developer-First Security*, 2023 <sup>2</sup>Veracode, *State of Software Security*, 2023

<sup>3</sup>Gartner, Maximize Value from Application Security Investments, 2022

# Better Together



## All-in-One Software Security

Aikido Security provides comprehensive code-to- cloud coverage, aligning well with AWS's full-stack capabilities. This is especially valuable for **Tiger Dojo** Customers because **Tiger Dojo brings the strategic expertise and hands-on support required to transform Aikido's capabilities into measurable security outcomes.** While Aikido simplifies and streamlines application security for developers, **Tiger Dojo** ensures these tools are adopted effectively across teams and embedded into broader security and cloud strategies.

By partnering with **Tiger Dojo**, customers benefit from a trusted advisor who helps them navigate the complexities of modern application security—from planning and rollout to team enablement and continuous improvement. This partnership bridges the gap between technology and transformation, enabling organizations to fully leverage Aikido Security's platform within their AWS environments and beyond.

#### Best-in-class noise reduction

Aikido's intelligent alert filtering minimizes noise and eliminates false positives by focusing only on critical vulnerabilities. This saves development teams' valuable time, allowing them to prioritize real threats over minor issues. Customizable security rules allow you to have a more precise alignment with your security best practices for your specific infrastructure and applications. Aikido's single-pane-of-glass dashboard provides its users with a consolidated view of all security findings, from application code to cloud resources, offering actionable insights at a glance and simplifying overall management.

Let's **grapple** your **AppSec** challenges together. Step onto the mat!





